

A photograph of several hands of different skin tones stacked together in a pyramid shape, symbolizing collaboration. The background is a blurred office setting.

# THE POWER — OF — COLLABORATION

The Coalition offers private nonprofit colleges opportunities to save money, streamline operations and improve processes through programs designed specifically to meet your needs. These cost-saving and transformative programs have been aggressively negotiated on your behalf and are available to your college/university because they are a member of your state's private college association.

We hope you'll take some time to learn more about each Coalition program, many of which offer savings and benefits unavailable elsewhere, and join the hundreds of other private colleges and universities across the nation, along with their employees and students, that benefit from these programs.

Visit the [Coalition website](#), [contact us](#), or speak with your state association to learn more.

Lyen (President) and Anita (VP of Programs and Communication)

## COALITION PROGRAMS

### **FINANCIAL SERVICES**

PAYMERANG  
E-Payables Technology

FISCAL Technologies  
AP Forensics

TRANSACT/CASHNET  
Refund Management and Payment  
Processing

JP MORGAN CHASE  
Purchasing Card

### **CAMPUS SERVICES**

IMA  
Property/Casualty/Risk  
Management/Cyber/Active  
Aggressor

CASTLEBRANCH  
Employee Background Screening

### **BENEFITS PROGRAMS**

BORDEN PERLMAN SPORTS  
Intercollegiate Sports Insurance

GENWORTH & AFFINITYLTC  
Group Long Term Care Insurance

LIBERTY MUTUAL  
Auto and Home Insurance

UNITEDHEALTHCARE  
STUDENT & EMPLOYEE  
Health Insurance

**NEW!**

HEALTHIESTYOU by TELADOC  
Telehealth and Telemental health

### **PROCUREMENT PROGRAMS**

E & I COOPERATIVE  
Supplies Services and Equipment

FASTENAL  
MRO Contracts

Click [HERE](#) for details about these programs and contact information.

## SUPPLIER SPOTLIGHT



### Get to Know the Coalition Student Health Program

- Member schools receive comprehensive COVID-19 related benefits and coverages, including up-to-date educational resources for students in need of immediate care and treatment.
- The UnitedHealthcare Provider Network offers students the most extensive in-network care on the market while at school, home, or anywhere else in the world.
- Member schools of any size can review and participate in this exclusive plan.
- Unlimited Telemedicine and Mental Health services are included in the plan at no additional charge to enrolled students and their dependents.
- Fully compliant and affordable plans keep students' out of pocket expenses low and address the needs of all students, domestic and international, including those in medical and health services, visiting scholars, and ESL students.

## Is Your College or University Prepared for the 2021-22 Year?

The pandemic continues to affect our lives each day, and the new school year will have more students relying on their school for a well-rounded student health insurance plan (SHIP). Schools should be prepared for:

- More students without health insurance
- More students without adequate health insurance
- More students looking for affordable and comprehensive health insurance

To ensure you're fully prepared to handle the increasing needs of students and their dependents, the Coalition offers SHIPs that are specifically designed to help higher education institutions of any size provide the same exceptional benefits as the biggest schools in the country. Through UnitedHealthcare Student Resources and FirstRisk Advisors, the Coalition plan delivers an affordable solution that spreads risk across 20 states, over 75 schools, and more than 10,000 students.

### FirstRisk Advisors for Full-Service Student Health Insurance Solutions

FirstRisk Advisors is all about making student health insurance accessible and affordable for students. Our turnkey online system, the Partner Center, notifies, waives, and enrolls students in your SHIP with ease. Very little is required from the school, and we're available to help with questions, concerns, and additional support 24/7. Program pricing is net of any commissions or fees for schools that want to work directly with us for the best pricing possible. If your school utilizes the services of an insurance agent, we can easily price in any payments necessary for them as well.

As a Coalition partner for more than seven years, member schools can rest easy knowing their dedicated Account Manager is available to optimize every single aspect of a plan with schools and their students. When conditions permit, we're happy to attend orientations to personally waive and enroll students in the plan and inform and educate students and parents on the many included benefits.

FirstRisk Advisors is pleased to be the exclusive provider of the Coalition SHIP. For more information or to schedule a virtual meeting to discuss the unique advantages of the Coalition SHIP for your school, contact:

**Al Marinucci**  
[amarinucci@firstriskadvisors.com](mailto:amarinucci@firstriskadvisors.com)  
**267-880-2300 x123**



## PROGRAM UPDATES

**IMA HIGHER EDUCATION**  
PROPERTY & CASUALTY INSURANCE  
AND RISK MANAGEMENT PROGRAM

ENDORSED BY  
THE COALITION  
FOR COLLEGE COST SAVINGS

**JOIN US!**  
HIGHER EDUCATION WEBINAR | THURSDAY, FEBRUARY, 25th | 2:00 PM (EST)

Join IMA & The Coalition on Thursday, February 25 at 2:00 eastern for a webinar discussing the **Current State of the Property & Casualty Insurance Market**. IMA's Higher Education practice has a 100% Success Rate in Driving Down colleges' net cost of their Property & Casualty Insurance Program.

The webinar will cover:

- Introduction to IMA and their partnership with the Coalition.
- High-level insurance market update.
- Highlights of the program structure and how colleges have reduced costs and enhanced their risk management program.
- How CFO's and Risk Managers can benefit from the proprietary, streamlined assessment, and benchmarking process.

[REGISTER HERE](#)



AffinityLTC has negotiated with Genworth Financial to create a Best-in-Class employee Long Term Care Insurance (LTCi) benefit that can be offered on a Voluntary or Employer Paid basis to faculty, staff, and their immediate family members who are planning ahead to protect their retirement savings from unexpected health events.

Rich with value-added options such as flexible reimbursement options, preferred underwriting processes, state Partnership protection (where available by state) and no age limit for employees, this LTC coverage is among the best available nationally and delivered by one of the nation's most respected providers.



[\(watch pre-recorded presentation\)](#)

Contact Amy at AffinityLTC with questions or to learn how to add this offering to your voluntary benefit package.

Amy Ewbank  
AffinityLTC

(717) 737-3060 x301  
[amy@affinityltc.com](mailto:amy@affinityltc.com)

# FASTENAL®

## Products that Protect, Disinfect, and Create Social Distance



Check out these Welcome Back Student Care Kits – branded with your logo and school colors!

## Back to School Safety Initiatives

## Simplifying Replenishment of Washroom Consumables

## Fastenal's Facility Maintenance products



*Sourcing. Strategy. Savings.®*

E&I recently announced a new strategy that will expand their ability to serve you in exciting ways. They are making changes that will result in more contracts and tighter contract management; new services such as Strategic Spend Assessment and supplier management; new e-procurement platform products; and an overall higher level of service.

Additional Sourcing Consultants and Member Success Managers are being hired, and you may have a new E&I representative. Use this tool to find the name and contact information for your dedicated E&I representative(s).

## Find My Rep

1201 LAKEVIEW COURT, PO BOX 7  
VERSAILLES, KY 40383

WWW.THECOALITION.US  
(859) 321-4810



## Paymerang Launches Invoice Automation Solution

[Click here](#) to learn more about [Paymerang’s Invoice Automation](#) Solution.

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Since partnering with **Paymerang**, Grace College and Seminary’s AP staff are no longer overrun with paper and manual tasks. In [this short video](#), Grace College’s CFO and AP Specialist share their positive experience using Paymerang’s payment automation platform.

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Paymerang strives to deliver a seamless implementation experience to their clients. A recent new client had this to say about Paymerang’s implementation process:

1. How much total staff time would you guesstimate it took from kickoff call to launch?  
**About only 5 hours/staff member.**
2. Was it harder or easier than you thought going in and why?  
**Easier! We were given a sheet showing us exactly what we needed to provide and when. It was clear and simple.**
3. What would you tell someone considering this but worried they are too busy?  
**I would tell them to go for it. Expect to do some minimal front-end work, but then Paymerang will take over and make the rest of implementation seamless.**
4. Is there anything we can do to make the implementation easier or more effective?  
**I can’t think of anything at the moment. The amount of calls and communication our team had with the Paymerang was perfect – not too much and not too little. Always just to make sure we stayed on track.**

To learn more about how Paymerang can make your AP processes efficient, secure, and profitable, contact: **Brian Cook, Senior VP - Higher Ed, 804-317-9229, [bcook@paymerang.com](mailto:bcook@paymerang.com)**



## Telehealth and Telemental Health Program managed by FirstRisk Advisors

HealthiestYou by Teladoc provides:

- **On-demand consultations** and free telehealth and telemental health services
- Prompt access to healthcare services **24/7/365** whether at home, campus, or remote
- Convenient access to board-certified medical service providers by **web or app**
- Psychiatrists who can prescribe non-DEA-controlled medications

Schools that participate in the Coalition Student Health Insurance Plan (SHIP) can offer HealthiestYou by Teladoc to non-participating students (and faculty and staff) for \$2.00 per participant per month. Dependents of participants receive services at no additional cost. Students participating in the SHIP already receive services at no additional cost.

Schools that do **not** participate in the Coalition SHIP can offer HealthiestYou by Teladoc to their students, faculty, and staff for \$3.50 per participant per month.

For more information or to take the first steps toward enrolling, contact:

**Albert Marinucci**  
**267-880-2300 x123**  
[amarinucci@firstriskadvisors.com](mailto:amarinucci@firstriskadvisors.com)

## Coalition Launches YouTube Channel



Visit the [Coalition's YouTube channel](#) to learn about Coalition programs and watch educational webinars from our program partners. We are just starting out, so click Subscribe to be notified when new videos are added.